

Electrical Marketing®

THE ELECTRICAL INDUSTRY NEWSLETTER

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People On the Move

Service Wire & Cable (Culloden, WV): West Virginia's Marshall University Lewis College of Business will proudly welcome **Louis Weisberg** as a 2026 Hall of Fame inductee — honoring his leadership, innovation and lasting impact across the state of West Virginia.

As president & CEO of Service Wire Co., Weisberg has driven growth and innovation for over three decades, according to the press release. Under his leadership, Service Wire built three manufacturing facilities in Culloden, WV; Houston, TX; and Phoenix, AZ — delivering quality, safety and service that have kept this third-generation family business thriving for more than 50 years.

The press release said Weisberg's commitment goes beyond business. He champions continuous investment in technology, employee development and community impact. At Service Wire, family and mentorship are in the DNA — 25% of team members work alongside relatives, creating a multi-generational culture grounded in collaboration, loyalty and service.

A proud supporter of higher education, Weisberg invests in Marshall University through scholarships, internships and programs in engineering, computer science, entrepreneurship and sales. His dedication ensures students gain real-world experience and opportunities to excel beyond the classroom.

His philanthropic reach extends across West Virginia, from professional organi-

Continued on page 6

Graybar Plans to Purchase Broken Arrow Electric & Echo Electric to Buy KC's Shaw Supply

M&A activity had been quiet in recent months until the past week, when news broke that two regional distributors will be purchased.

Echo Electric/Sonepar plans to acquire Shaw Supply, a full-line electrical distributor located in Kansas City, MO, and Graybar announced its intentions to purchase Broken Arrow Electric Supply, Broken Arrow, OK.

Broken Arrow Electric Supply (BAES) serves the residential, commercial, industrial and OEM markets. The company also offers automation solutions, power distribution centers, specialty wire and cable, light assembly and LED lighting and design. BAES was founded in 1977 and operates seven locations in eastern Oklahoma. The company will continue to operate under the Broken Arrow Electric Supply name with the same team, locations and suppliers.

Shaw Electric is quite possibly the largest remaining family-owned distributor

in the Kansas City metropolitan area. A family-owned business since 1957, Shaw Supply brings more than 30 associates to Echo Electric and strengthens the company's presence in the greater Kansas City market and western Missouri. Its current co-owners, Brian and Patrick Shaw, said in the release, "Joining Echo Electric allows us to provide our associates with expanded opportunities and enhance the capabilities we offer to customers. We could not be more optimistic about the future."

The acquisition is part of Echo Electric's strategic plan to create a single platform across the Midwest. In 2025, Echo unified five operations under the Echo brand for a footprint covering 10 states and 500,000 square miles. Echo Electric is also developing specialized services such as quick-ship switchboards and panelboards, substation packaging and sourcing and industrial network assessments.

Data Centers Continue to Increase in Size But Other Projects Join \$1-Billion Club

Although the overall construction climate isn't too inspiring right now in many cities and regions of the country, there always seem to be a few new mega-projects to capture the imagination of construction professionals.

Data centers campuses continue to increase in scale, led by Microsoft's Jan. 2026 proposal for a \$13-billion campus that would include 15 data centers in Mount Pleasant, WI; Amazon's Feb. 2026 announcement for a \$12-billion multi-site data center campus in Caddo and Bossier Parishes, LA; a \$10-billion Meta data center campus in Lebanon, IN; and Penzance's plans announced this month for a \$4-billion data center in Falling Waters, WV. In the chart on page 2, 19 of the 50 projects are data centers, which is a pretty solid indicator that they will continue to dominate the construction market in the near future.

Other projects that made news over

the past two weeks include the plans for a \$1-billion expansion of Miami International Airport; the groundbreaking for a \$750-million soccer stadium for the Chicago Fire FC soccer team in Chicago, IL; and Rowan University's announcement for an innovative \$690-million West Campus Development Project in Glassboro, NJ. The project includes an integrated district for health, manufacturing innovation and that would tap into the school's focus on health care and advanced manufacturing. Features of the project include multi- and single- family housing, a retirement community; hotel and conference center; medical offices; and a manufacturing center that would include R&D labs, a virtual reality center and manufacturing space for private companies.

Arizona State University also has plans for two interesting projects —

Continued on page 3

Inside

- Top construction projects..... p. 2
- Dodge's DMI softens..... p. 3
- NEMA's EBCI slows down p. 4
- Stanion's Romme passes on..... p. 6

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50 Large Construction Projects Now in the Pipeline — 1Q 2026

Project Value (\$ Millions)	Project	Location	Type of project
100,000	Micron semiconductor plant	Onondaga County, NY	Semiconductor Plant
13,000	Microsoft proposal for 15 data centers	Mount Pleasant, WI	Data Center
12,000	Port Arthur LNG – Liquefaction Phase 2 (Trains 3 & 4)	Port Arthur, TX	Energy - LNG Facility
12,000	Amazon multi-site data center campus	Caddo/Bossier Parishes, LA	Data Center
10,000	Meta data center	Lebanon, IN	Data Center
6,000	Homer City Energy Campus 4.4 GW	Homer City, PA	Energy - LNG Facility
4,000	Penzance data center	Falling Waters, WV	Data Center
3,000	Armory Innovation District	St. Louis, MO	Data Center
1,600	70 Hudson Yards tower	New York, NY	Office Tower
1,500	Tehuacana Creek 1 Solar and Battery Storage project	Navarro, TX	Solar & Battery Storage
1,400	Medina Technology Data Center Park	Medina, TX	Data Center
1,200	New York Presbyterian Cancer Center	New York, NY	Hospital
1,000	Amkor Semiconductor Advanced Packaging (Phase 1)	Peoria, AZ	Industrial - Semiconductor
1,000	Miami International Airport expansion	Miami, FL	Airport
922	Easley Renewable Energy Solar Array	Dester Center, CA	Renewables-Solar
904	Central Park Data Information Processing Center	Loxahatchee, FL	Data Center
900	New Castle Bluff Energy Center Natural Gas Power Plant	St. Louis, MO	Utility
800	Amazon – Southern Site – Data Center	Olive Township, IN	Data Center
750	Chicago Fire FC soccer stadium	Chicago, IL	Stadium Construction
714	QTS CLT1 Data Center (Phase 1)	York, SC	Data Center
580	Buildings 5 and 6 of the QTS DFW2 Data Center	Wilmer, TX	Data Center
500	IEP Data Center (Project Hummingbird)	Monongahela Township, PA	Data Center
500	CyrusOne Data Center	Whitney, TX	Data Center
500	Four phases of Google Data Center Campus	Summit, OK	Data Center
450	Atrium Health Hospital	Fort Mill, SC	Hospital
448	TX12 Data Center	San Antonio, TX	Data Center
425	Novi School Renovations	Novi, MI	Schools & Universities
406	Novva Mesa Data Center (Phase 2, 204MW)	Mesa, AZ	Data Center
400	Mountain Road Technology Park Data Center	Glen Allen, VA	Data Center
400	Orange County Convention Center expansion	Orlando, FL	Convention Center
400	Microsoft data center	Castroville, TX	Data Center
391	Residential mixed-use	Seattle, WA	Multi-Family
350	Bitfarm Data Center	Nesquehoning, PA	Data Center
344	Jacksonville Airport Terminal B expansion	Jacksonville, FL	Airport
335	38 Gramercy Park East Condominiums	New York, NY	Multi-Family
317	\$317 million Compass Data Center (Buildings 4 & 5)	Hoffman Estates, IL	Data Center
265	Lakeview Residence	West Palm Beach, FL	Multi-Family
254	School replacement project	Upper Marlboro, MD	Schools & Universities
250	USACE Barracks	Fort Hood, TX	Government - Military
250	Langley F-22 Dormitory Building	McLean, VA	Government - Military
250	James City County Government Complex relocation	Williamsburg, VA	Government
230	Norfolk Public Schools' Maury High School campus	Norfolk, VA	Schools & Universities
228	Marine Drive Apartments/Parking-Phase 1	Buffalo, NY	Mixed-Use
224	Namdar mixed-use residential project-Phase 2	Miami, FL	Mixed Use
220	Expansion of Adventist Health Sierra Vista hospital	San Luis Obispo, CA	Hospital
200	Homestead Gateway Mixed Residential Tower	Jersey City, NJ	Multi-Family
200	Arizona State University Health building	Phoenix, AZ	Medical Building
187	John S. McCain III Library and Museum	Tempe, AZ	Library & Museum
182	SunRay Casino & Park	Clovis, NM	Casino
180	Police & Fire Administration Headquarters	Mountain View, CA	Government

Note: Additional information on these and other larger construction projects available at www.electricalmarketing.com

Around the Industry

Northeast Electrical/Sonepar launches 2026 scholarship program

NorthEast Electrical/Sonepar, Brockton, MA, announced that applications for their 2026 Community Scholarships & Grants Program are now open. The annual initiative continues NorthEast's commitment to investing in the next generation of skilled trades professionals and supporting students across New England as they prepare for life beyond high school.

Data Center Still Dominating Construction Market

Continued from page 1

\$187-million John S. McCain III Library and Museum, which had a ceremonial groundbreaking on the university's Tempe, AZ, campus in January, and the \$200-million Arizona State University Health Building expected to start construction in July, 2026 approximately 12.6 miles west nearby downtown Phoenix, AZ

Another large project that made headlines is the new American Express head-

quarters planned for part of the old World Trade Center site in lower Manhattan. While the company did not release the project's total contract value, it will easily be one of the largest office projects in the nation. The 55-story office tower will be 1,226-ft tall and include 2 million square feet of space. The company said the building's capacity would be up to 10,000 workers and is expected to be complete by 2031.

Established by NorthEast's Inclusion Committee and co-sponsored by the company's Connect and Women Advocating

Each year, NorthEast Electrical awards seven \$1,000 Electrify Your Future scholarships and six \$500 Gear Up for Success tool grants to eligible graduating seniors across the region. One of the scholarships is dedicated specifically to a graduating senior from Brockton High School, where NorthEast's central distribution center (CDC) and headquarters are located.

— Jim Lucy

Today for Tomorrow (WATT) employee resource groups, the program is designed to strengthen communities, champion diversity in the trades, and encourage students from all backgrounds to pursue rewarding careers in technical and vocational fields.

"Our communities thrive when young people feel empowered to bring their full, authentic selves to whatever path they choose," said Ashley White, NorthEast Electrical Inclusion Committee Member, in the press release. "The stories students share each year remind us why investing in inclusive perspectives is so vital — not just for our company, but for the trades and for the future. Their voices show us what leadership, empathy and courage look like today."

Students can go to www.needco.com/promotions/community-scholarships-grants to access the application.

NorthEast Electrical operates 40 branches throughout the six New England states. The company has been part of Sonepar since 1998.

South Carolina's ACES honors manufacturers & reps

Atlantic Coast Electric Supply (ACES), Summerville, SC, held its fifth annual Circle of Distinction dinner and awards ceremony on Feb. 17 at the Embassy Suites in Concord, NC. The event brought together nearly 150 attendees, including suppliers, supplier representative agencies and ACES employees, to celebrate outstanding performance and partnership with ACES in 2025.

This year's awards included seven Best in Class categories, along with four major awards for overall performance:

Supplier Best in Class Award Recipients for 2025

SATCO – Branch Support
Siemens – Training and Development
Kraloy - Marketing

Agency Best in Class Award Recipients for 2025

EF Lombardi – Branch Support
KMS Sales – Inside Sales Support
United Electrical Sales – Training and Development
Bill Wade & Associates - Marketing

Outstanding Overall Performance Awards for 2025

Continued on page 5

The Dodge Momentum Index Declines -7% in February Over Concerns on Costs & Geopolitics

The Dodge Momentum Index (DMI) issued by Dodge Construction Network declined -7.3% in February to 250 points (2000=100) from the downwardly revised January reading of 269.8. Over the month, commercial planning fell -8.9%, and institutional planning momentum slowed by -4%.

The DMI is a monthly measure based on the three-month moving value of nonresidential building projects going into planning, shown to lead construction spending for nonresidential buildings by a full year to 18 months.

"Planning momentum continued to normalize in February after a surge in activity in the back half of 2025," said Sarah Martin, associate director of Forecasting at Dodge Construction Network. "Elevated risks around costs, labor and geopolitics will continue to constrain builder confidence in the near-term, but the robust planning pipeline suggests an acceleration in construction spending in 2027."

On the commercial side, planning momentum slowed across all commercial sectors apart from warehouses. Within institutional planning, all sectors slowed

down with public buildings facing the largest contraction. Despite widespread declines, project momentum for retail stores, recreational buildings, data centers and healthcare facilities remain elevated. Year-over-year, the DMI was up +18.7% when compared to Feb. 2025. The commercial segment was up +12.3% (+4.4% when data centers are removed) and the institutional segment was up +34% over the same period.

A total of 23 projects valued at \$100 million or more entered planning throughout February. The largest commercial projects included the \$500-million CyrusOne Data Center in Whitney, TX; the \$448-million TX12 Data Center in San Antonio, TX; and Buildings 5 and 6 of the QTS DFW2 Data Center in Wilmer, TX, each valued at \$290 million. The largest institutional projects to enter planning were the \$400-million Orange County Convention Center Grand Concourse expansion (Phase 5A) in Orlando, FL; a \$254-million school replacement project in Upper Marlboro, MD; and the \$250-million Langley F-22 Dormitory Building in McLean, VA.

Industry Events

April 14 – 15, 2026

LEducation

New York, NY;
www.leducation.org

May 12-14, 2026

NAED Annual Conference

Orlando, FL; www.naed.org

June 13-16, 2026

EASA 2026 Convention & Solutions Expo

Orlando, FL; www.easa.com

June 15-17, 2026

Women In Industry Forum

Houston, TX; www.naed.org

June 18-21, 2026

NAED 2026 Lake Michigan Club

Grand Geneva, WI; www.naed.org

Aug. 3-5, 2026

NAED Marketing Conference

Indianapolis, IN;
www.naed.org

Sept. 29-Oct. 1, 2026

IDEA E-Biz Conference

Denver, CO; IDEA;
www.idea4industry.com

Oct. 4-7, 2026

NECA Show and Conference

Las Vegas, NV; National Electrical Contractors Association;
www.necanet.org

Oct. 15-17, 2026

NEMRA Lighting Conference

Dallas, TX; National Electrical Manufacturers Association
www.nemra.org

November 10-12, 2026

NEMA Annual Meeting

St. Petersburg, FL; National Electrical Manufacturers Association
www.makeitelectric.org

January 11-13, 2027

NAED Western Conference

Phoenix, AZ, National Association of Electrical Distributors (NAED)
www.naed.org

Eaton Invests \$75 Million in SPAN's Smart Panel and Power Controls Technology

Eaton announced a strategic partnership with SPAN, a provider of smart panel and power controls technology, to further enable affordable home electrification at scale. The companies' approach to electrification is intended to help save thousands of dollars on new home construction and retrofit projects, while also reducing the amount of power and infrastructure needed from the grid. Eaton invested \$75 million in SPAN to power the next phase of the company's growth.

Together, the companies will bring to market SPAN panels, smart electrical panels

that provide whole-home energy insights and advanced power controls. The companies' collaboration aligns with Eaton's Home as a Grid strategy that supports flexible power systems that enable customers to do more with the power they have.

"Energy affordability and electrification require smart energy management," said Heath Monesmith, president and COO, Electrical Sector at Eaton, in the press release. "Working with SPAN, we're removing barriers to electrification and lowering costs for homeowners, builders and contractors."

NEMA's EBCI Indexes See Dramatic Drops in January But Stay in Growth Territory

NEMA's Current Conditions component declined to 55.6 points, down sharply from 72.2 points in December. Twenty-two percent of respondents experienced "better" conditions; 11% reported "worse"; and 67% saw conditions remain unchanged.

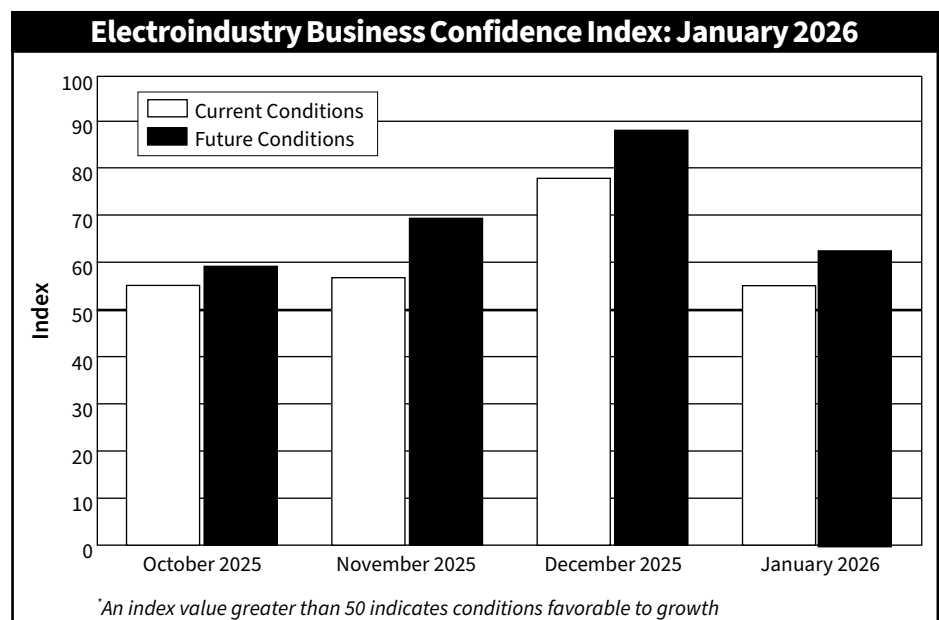
Compared to last month, the distribution of responses reflects a pullback in momentum and greater variability in operating conditions across firms. Overall sentiment remains slightly expansionary, but at a notably weaker level than in December.

The ElectroIndustry Business Conditions Index (EBCI) is a monthly survey of executives at electrical manufacturers published by the National Electrical Manufacturers Association (NEMA). Any score over the 50-point level indicates a greater

number of panelists see conditions improving than see them deteriorating.

Forward-looking confidence cooled compared to the prior month, as the Future Conditions component declined to 61.1 points from 88.9 points in December. Looking ahead six months, 44% of respondents expected conditions to be "better," 22% anticipated conditions will be "worse," and 33% expected conditions to remain unchanged.

While expectations remained in expansionary territory, the distribution of responses suggested increased uncertainty relative to last month. Despite nods to potential improvement, most comments highlighted downside risks from uncertainty in supply chains and tariff and economic.



Dec. 2025 Construction Spending Sees Soft Monthly and Year-Over-Year Declines

Construction spending during Dec. 2025 was estimated at a seasonally adjusted annual rate of \$2,168.8 billion, +0.3% above the November estimate of \$2,163.1 billion. The December figure is -0.4% below the Dec. 2024 estimate of \$2,176.6 billion. The value of construction in 2025 was \$2,164.4 billion, -1.4 % below the \$2,194.8 billion spent in 2024.

Private construction. Spending on private construction was at \$1,647.1 billion, +0.5% above the November estimate of \$1,638.8 billion. Residential construction was at \$916.2 billion in December, +1.5% above the November estimate of \$902.5 billion. Nonresidential construction was at a seasonally adjusted annual rate of \$730.9 billion in December, -0.7% below the November estimate of \$736.3 billion.

The value of private construction in 2025

was \$1,647.5 billion, -2.9% below the \$1,696 billion spent in 2024. Residential construction in 2025 was \$905.2 billion, -2.6% below the 2024 figure of \$929.5 billion and nonresidential construction was \$742.4 billion, -3.1% below the \$766.5 billion in 2024.

Public construction. In December, estimated public construction spending was \$521.7 billion, -0.5% below the November estimate of \$524.3 billion. Educational construction was at a seasonally adjusted annual rate of \$114 billion, -0.8% below the November estimate of \$114.9 billion.

The value of public construction in 2025 was \$516.8 billion, +3.6% above the \$498.7 billion spent in 2024. Educational construction in 2025 was \$113 billion, +0.5% above the 2024 figure of \$112.4 billion and highway construction was \$141.9 billion, -0.9% below the \$143.2 billion in 2024.

Around the Industry

Continued from page 3

Alan Wire and iTOOLco - Supplier of the Year

FRM Electrical – Agency of the Year

Melissa Moretti (Harger) - Supplier Professional of the Year

Ron Williams (United Electrical Sales) – Agency Professional of the Year.

Rosendin to create 250 jobs at Richmond logistics center

Rosendin Electric, San Jose, CA, ranked in *EC&M* magazine's 2025 Top 50 Electrical Contractors as the second largest contractor in the country, has signed a deal to lease a 124,000-sq-ft logistics center in the Richmond, VA, area. According to the Greater Richmond Partnership (GRP), Rosendin will have a lease at Lakeridge Logistics Center in Hanover County, VA as part of its expansion plans in the area. GRP said Rosendin expects to grow its employment at the facility to more than 25 over the next three to five years.

“Our investment in greater Richmond demonstrates our dedication to growth in a new market and positions us for success,” said Matt Orosz, Rosendin senior vice president for the East Region, in the press release. “We’re excited that our facility in Hanover County will serve as a hub for Rosendin’s regional electrical contracts moving forward. Rosendin is fortunate to have great relationships with so many companies in the Greater Richmond area, and we look forward to expanding our presence here to better collaborate with our partners.”

According to the press release, Rosendin is a \$5.6 billion employee-owned company with offices across the country, building landmark projects for tech giants, manufacturers, healthcare companies, airports and hospitality groups. The firm expects to invest \$14 million in the building lease and construction.

Sue Dibble, Board of Supervisors representative for the South Anna District, said in the press release, “I am thrilled to hear of the good, high-wage jobs Rosendin will create in the community in the near future, and equally as excited to hear the interest in engaging our middle, high and trade schools to help connect our students to the trade jobs of the future, highlighted by the development of a 5,000-sq-ft training space in their new building.”

Value Of New Construction Put In Place — December 2025

Value of Construction Put-in-Place (\$ billions, seasonally adjusted annual rate)					
	Dec. '25 ₁	Nov. '24 ₂	Mo. % Change	D. '24	YTY % Change
Total Construction	2,168.8	2,163.1	2,176.6	0.3	-0.4
Total Private Construction:	1,647.1	1,638.8	1,672.5	0.5	-1.5
Residential	916.2	902.5	928.5	1.5	-1.3
New single family	416.9	410.2	432.7	1.6	-3.6
New multifamily	116.1	116.1	112.8	0.1	2.9
Nonresidential	730.9	736.3	744.0	-0.7	-1.8
Lodging	23.3	23.3	23.5	-0.2	-1.1
Office	91.2	90.8	88.3	0.5	3.3
Data center	45.1	44.6	35.0	1.3	29
Commercial	115.1	115.5	114.7	-0.4	0.3
Health care	52.6	53.1	54.7	-0.8	-3.7
Educational	26.2	26.3	24.9	-0.4	5.2
Religious	5.1	5.2	4.7	-1.7	8.5
Amusement and recreation	19.9	20.1	18.5	-1.1	7.9
Transportation	19.6	19.6	18.7	0	4.6
Communication	28.7	28.8	29.0	-0.1	-0.8
Power	143.9	142.8	135.3	0.8	6.4
Electric	121.3	121.0	115.1	0.3	5.4
Manufacturing	201.4	206.5	227.4	-2.5	-11.4
Total Public Construction:	521.7	524.3	504.1	-0.5	3.5
Residential	12.3	12.6	11.2	-2.7	9.1
Nonresidential	509.4	511.7	492.9	-0.4	3.4
Office	16.3	16.4	16.7	-0.3	-2.6
Commercial	6.9	6.9	6.4	-0.6	7.3
Health care	16.0	16.1	15.0	-0.3	7.1
Educational	114.0	114.9	115.6	-0.8	-1.4
Public safety	19.3	19.5	18.6	-1	3.8
Amusement and recreation	24.5	24.4	23.4	0.5	4.6
Transportation	49.3	49.5	46.8	-0.4	5.5
Power	18.5	18.3	18.2	1.2	1.8
Highway and street	141.4	141.8	140.2	-0.3	0.8
Sewage and waste disposal	52.7	52.5	46.1	0.3	14.2
Water supply	34.5	35.3	31.7	-2.2	8.8
Conservation and development	12.6	12.6	11.6	-0.1	8.7

1–Preliminary; 2–Revised

Note: The U.S. Census department changed its construction categories beginning with its May 2003 statistics.

With the changes in the project classifications, data now presented are not directly comparable with those data previously published in the regular-format press releases and tables. Direct comparisons can only be made at the total, total private, total state and local, total federal, and total public levels for annual and not seasonally adjusted monthly data. For more information, check out <http://www.census.gov/const/www/c30index.html>.

People

Continued from page 1

zations and boards to charitable initiatives in education, community development, and economic growth. The Weisberg family's legacy of giving, leadership and service is deeply woven into the fabric of Marshall University and the Mountain State. Weisberg will be inducted into the Marshall University Lewis College of Business' Hall of Fame on March 28.

Metro Wire & Cable Corp. (Sterling Heights, MI): **Nate Tallman** was promoted to chief operating officer. He joined Metro Wire in 2012 and has since held progressive senior leadership roles, playing an integral role in the company's growth, operations and market expansion. His deep knowledge of the wire and cable distribution industry, coupled with a strong commitment to customer relationships and team development, positions him well to help lead the organization into its next phase of growth.

"Nate's nearly 15 years of experience with

Metro Wire & Cable and increasing levels of leadership have been a major contributing factor for our growth," said Devin Ezop, CEO and owner of Metro Wire & Cable, in the press release.

Metro Wire & Cable is ranked #71 in *Electrical Wholesaling's* 2025 Top 100 Electrical Distributors ranking.

Hammond Power Solutions (Guelph, Ontario): This manufacturer of dry-type transformers and power quality solutions added **Iralynn Rumbaoa** and **Shayne Welch** to its Technical Solutions team. These additions strengthen HPS' ability to provide consultative technical support and innovative solutions to customers across North America.

Rumbaoa joins Hammond Power Solutions as technical solutions consultant for the western United States. She brings more than 16 years of experience in electrical and industrial markets, including roles at Schneider Electric, ABB and Killark Electric

(Hubbell). Welch joins Hammond Power Solutions as technical solutions consultant, Canada. With more than 30 years of experience in the electrical industry, including 25 years with Hammond Power Solutions, he brings deep knowledge of HPS products and strong customer relationships.

Generac (Waukesha, WI): The National Association of Manufacturers (NAM) announced that **Aaron Jagdfeld**, chairman, president and chief executive officer of Generac, has been named to the NAM board of directors. Jagdfeld will join the NAM board to bolster the association's leadership in policy advocacy, legal action, workforce solutions and operational excellence. He will help the industry advance a manufacturing competitiveness agenda that promotes opportunity and prosperity for all Americans.

Obituary

Stanion Wholesale Electric's **Mike Romme**, one of the best-known electrical executives in the Kansas/Kansas City area electrical market, passed away on March 4 in his hometown of Kingman, KS. Romme was born on Nov. 8, 1966, in Junction City, KS. He was the son of Donald Michael and Drusilla Brantley Romme.

Romme was VP of vendor relations for Stanion Wholesale Electric Co., Pratt, KS. According to his obituary, "Mike lived a life anchored in faith and service. He was an active member of St. Patrick Catholic Church and the Knights of Columbus, and he proudly served on the board of the South Central Community Foundation. He also dedicated time volunteering with the Kansas Special Olympics, where he

brought encouragement, compassion and positivity to every athlete he met. His college years with the Beta Theta Pi Fraternity gave him friendships and memories he cherished throughout his life.

"Mike was also a passionate sports fan. He proudly cheered for his beloved Kansas State Wildcats, and he was an unwavering supporter of Kingman athletics. You could always find him on the front row of Kingman Eagle football, basketball and baseball games, cheering, encouraging the players and supporting the community he loved so much. Mike had a special gift for guiding and inspiring young people. He loved coaching youth football and poured his heart into helping kids learn the game, gain confidence, and feel supported."

Rep News

Robroy Industries appointed **Lester Sales** as its authorized manufacturers' representative for Plasti-Bond, Rocket Rack and Robroy Stainless across the states of Indiana (excluding counties of Lake, Porter, La Porte and Starke), Kentucky and Michigan, effective immediately.

"Expanding our representation of Plasti-Bond, Rocket Rack and Robroy Stainless into new territory is an exciting

opportunity for our team and allows us to better serve a wider region," said John Scott, CEO of Lester Sales, in the press release. "Robroy's brands are known for their proven performance in critical environments where reliability matters most. We look forward to strengthening relationships throughout Indiana, Kentucky and Michigan and helping customers find the right solutions for their applications."

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